

Golf Town Hall Meeting Monday Aug.14, 2023

Skip Philips welcomed everyone

Scott Warren welcomed everyone and gave background and the function of his job for the city.

Scott gave an overview of what the operating expenses are:

Operational Expenses Would include:

Golf Course Payroll - \$152,000  
Brightview - \$400,000  
Liability Insurance - \$12,000  
Gasoline - \$8,500  
Electricity - \$6,000  
Equipment Repair - \$5,000  
Telephone - \$1,000  
Municipal Golf Course Lease - \$35,000  
Marketing - \$3,000  
Heating Oil/Kerosene - \$4,000  
Audit - \$800  
Golf Course Supplies - \$7,000  
Building Repairs - \$2,000  
**Total \$637,00**

In FY2023 you had a new \$76,000 rough mower that was added to this total

Scott went over the agenda and proposed changes

Explained why buy vs. lease

Jeff explained why we need GPS, pace of play, communication with players, keep people where they should be on the golf course, food and beverage ordering, revenue with ads, and replacing the need for a ranger. Costs about the same as a ranger 6 hours per day.

Practice facility additional value for golfer, another source of revenue. Using it for youth programs. Use for PGA Hope and PGA Jr. Short course addition for kids

Fee structure, the more you play, the more you play. We have to strive for a higher cost per round to maintain.

More marketable and equitable program for everyone

Unlimited Passholder is best value for someone who plays 100 round or more

Mayor Cinquanti apologized about the hole in the ground. I would have never signed the agreement if I knew that this was going to happen. Veterans are going to donate toward the driving range. \$85K to repair cart paths.

John Wall concerned about cost of GPS and hopes that ads are sold

Ed Guminey How many members ? 159 members this year, what do you project that we will grow. Scott said he projects 50 new members.

We just went through the wettest July in years and we are up in sales.

Joe Agresta-what are the chances that we can start on #1-Goal is to get you back on #1 in the fall.

Tim Bramer-Am I going to have a clubhouse before I die? Mayor explained that we will have a clubhouse. There is recourse in the agreement. I promise that we will get the land back.

Use the pro shop as a members lounge.

Anne Marie-Can we have the pro shop back?

Mike Demars-Practice range is a great idea. He doesn't feel like a member. He feels unwelcome. Not allowed to play before 6am, took away our keys, our carts, not called members.

John Wall-what if people don't play? You don't make money.

Andrew Robertshaw-this isn't going to work for young people. 19-29 year olds this is too much.

Chris Fedullo-thinks the GPS is too much money

Matt Flint-do preferred members still have preferred tee times.

Dale wanted to know where Scott came up with \$2400 price-Scott to not sabotage the preferred.

Miseno-does not feel the vibe and wants to feel like a member. Martuscello wants everyone to be able to play. He explained that we are trying to satisfy the state by having a plan to make up for the deficit.

Bo Karutis-What is the mission of the golf course-Mayor the goal is to break even. This is an asset that we don't want to lose. Do all recreational activities break even. What did you use for your data to come up with this model?

Joe Demars-we need to promote in the capital district. We aren't on any golf cards. You are trying to penalize the high use golfers. Where are the hole sponsor signs.

Jim Thompson-the course does not provide any amenities.